

TRIUMPH GROUP, INC.

Leading the Thai Aerospace Industry to New Heights

Founded in 1993, the USA based Triumph Group is an innovative and hugely successful international operator with over 40 companies working from 57 locations worldwide, and fielding a global team of over 14,000 dedicated employees. They design, manufacture, repair and overhaul components for aircraft, and produce assemblies and sub-assemblies for large aircraft manufacturers like Boeing and Airbus. The majority of their business is almost evenly split between supporting the military and commercial aircraft markets, with the remainder in the space, business jet and regional jet aircraft markets. About 25% of their total 3.2 billion USD business revenue (as of 2018) is based on their international operations. In 2005, Triumph Aviation Services began operations with a facility in Rayong, Thailand, to service the market for maintenance and repair of nacelles, thrust reversers and auxiliary power units of aircraft in Southeast Asia. Triumph expanded to a second facility, located at Chonburi, Thailand, in 2006. They are Triumph's only two facilities in Asia, with the Chonburi facility considered by Triumph to be one of their most efficient MRO (maintenance, repair and overhaul) facilities worldwide. Their current capabilities include MRO services for thrust reversers, composite structures, wheels and brakes, as well as engine and airframe accessories.

Why Thailand

The aviation markets of the Asian nations such as China, India, and Indonesia, as well as Thailand, are predicted to continue their breakneck growth rates, outpacing the growth of all other regions worldwide, and Thailand is well situated in the heart of Southeast Asia to capitalize on the aviation industry's need for increased quality air services and components for the numerous commercial, regional, military and cargo air carriers flying here. When questioned, Mr. Matthias Malina, Acting President, Triumph Aviation Services Asia, listed the following reasons why they chose to establish their Asian MRO services center in Thailand. Firstly, Thailand provides an environment that's good for business growth, with a clear foreigner-friendly government policy regarding investment. Secondly, Thailand is well-placed and located to function as a service center for the Southeast Asian aviation industry. Thirdly, highly competent existing industries in Thailand such as automotive and electronics serve as bases for the further development of aviation-related manufacturing operations.



“In Thailand we operate in an environment that’s very good for business. Not only are we able to grow here, but we are also well-placed to provide services for the rest of Southeast Asia”

***Mr. Matthias Malina
Acting President,
Triumph Aviation Services Asia***

Vision for the Future

Having recently completed the company's 25th anniversary since its founding, Triumph has now engaged in a new program called "One Triumph" to ensure the company's continued leading position in the aviation industry for the next 25 years. It focuses on developing the company in four key areas: servicing next-generation aircraft, collaborating on custom design solutions, innovating new technology for both its products and manufacturing processes, and providing full life-cycle support for all its products. In that regard, Triumph recognizes the need for well-educated, passionate and highly skilled workers that can work on the safety critical parts of modern air fleets. Finding talented staff with the necessary skills and experience for these roles can be challenging; to help meet that need Triumph provides structured internships to students interested in acquiring on-the-job training to supplement their theoretical knowledge and further boost their career prospects, thus ensuring a pool of qualified workforce-ready individuals able to support the industry's future growth in Thailand.

Supporting Policies from the Government

Thailand recently held the Aerospace and MRO Summit Bangkok Plenary Conference in Bangkok. Many important factors highlighting the growth "In Thailand we operate in an environment that's very good for business. Not only are we able to grow here, but we are also well-placed to provide services for the rest of Southeast Asia" Mr. Matthias Malina Acting President, Triumph Aviation Services Asia opportunities for Thai MRO businesses were presented therein in the opening remarks provided by Dr. Bonggot Anuroj, Deputy Secretary General of the Thailand Board of Investment. Specifically, Dr. Bonggot emphasized the support offered by the Thai government and Thailand's ongoing aviation-related infrastructure development programs, in particular the U-Tapao International Airport and its surrounding areas, which will be further developed into the Eastern Airport City in the near future. Later he joined Mr. Chokchai Panyayong, Deputy Secretary General of the Eastern Economic Corridor Office, and Mr. Adisak Rohitasune, Acting Director of the Thailand Automotive Institute, for a panel discussion entitled "Thailand as an Emerging Hub for Aerospace Manufacturing: Challenges and Opportunities". There they highlighted the government's investment promotion incentives, especially those granted under the EEC (Eastern Economic Corridor) scheme.

Attractive BOI Incentives

The Thailand Board of Investment (BOI) offers a wide range of tax and non-tax incentives for projects that meet national development objectives. Tax-based incentives include an exemption or reduction of import duties on machinery and raw materials, as well as corporate income tax exemptions of up to eight years. In addition, on-top CIT (corporate income tax) exemptions may be approved for investment in the EEC Aerotropolis (EEC-A) area within the Eastern Economic Corridor, which has been specifically provided for the aerospace industry, where investors may receive up to the maximum of 13 years of CIT exemption. Non-tax incentives additionally include permission to bring in expatriates, own land and take or remit foreign currency abroad

Additional information about specific activities relating to the aerospace industry can be found by clicking [here](#) or contacting the BOI's Investment Promotion Division 2

