

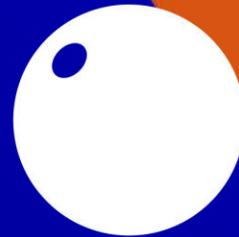
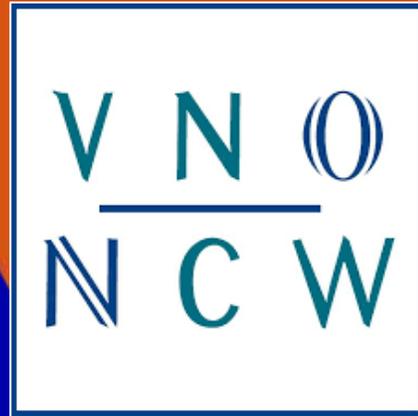
September 29, 2023 - Netherlands-Thailand Business Forum 2023

NL BUSINESS HUB NETWORK

One-Stop-Shop Platform for
International Business

The logo consists of a blue circle with a small orange dot inside, positioned to the left of the text.

**NL.IN.
BUSINESS.COM**



**NL.IN.
BUSINESS.COM**



“How do I export products from The Hague to Bangkok?”

“I’m meeting potential clients in Chiang Mai, what do I need to look out for?”





“We’re expanding our business to Rayong. Where do we start?”

ONE STOP SHOP PLATFORM.

Platform for entrepreneurs with
borderless ambition



**NLinBusiness helps
you on your
international
entrepreneurial
journey.**



“How do I export products from The Hague to Bangkok?”

Intake call with NLinBusiness Account Manager

Online meeting with NL Business Hub Bangkok

Chat with local Dutch Entrepreneur in Target Market

Visit local Trade Fair and physical meeting with Hub Director



What are NL Business Hubs?



NL

Private, Independent,
Bilateral Dutch Chambers of
Commerce



Established by- and for Dutch
businesses abroad to locally
support internationalising
companies



Hub-to-Hub differences in
names, statutes, legal entity,
service portfolio and more

NL Business Hubs Worldwide.

20+ NL Business Hubs around the globe!



We are NL Business Hubs!



NL Business Hub Network.

NLinBusiness

Supporting and connecting Dutch SME's and companies abroad to expand (further) internationally: **more entrepreneurs to more countries abroad!**



NL Business Hubs

Providing “soft landing” for Dutch SME's by offering proactive services and welcoming newcomers into a solid local Dutch ecosystem to kickstart their business abroad.



NL Business Hub Network

A strong and trustworthy network of private, independent and bilateral Dutch CoC, Dutch- and local companies, service providers and public institutions offering local support.



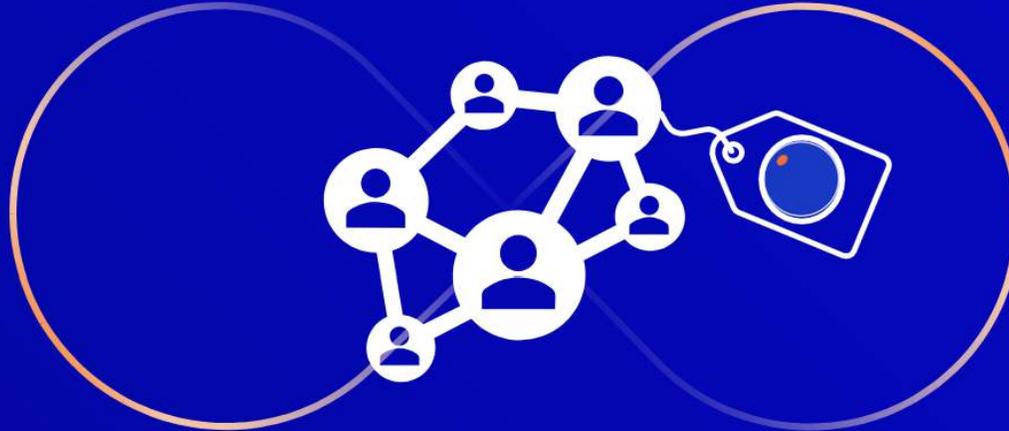
Digital Platform.



ENTREPRENEURS



Quick and easy
interaction



Relevant
answers

Reliable
content & supply

Data driven
insights



PARTNERS



Success Case Squiby Foods



“The leading
European foodservice
export company”



squiby
FOODS 

CATALOGUE
2023 - 2024



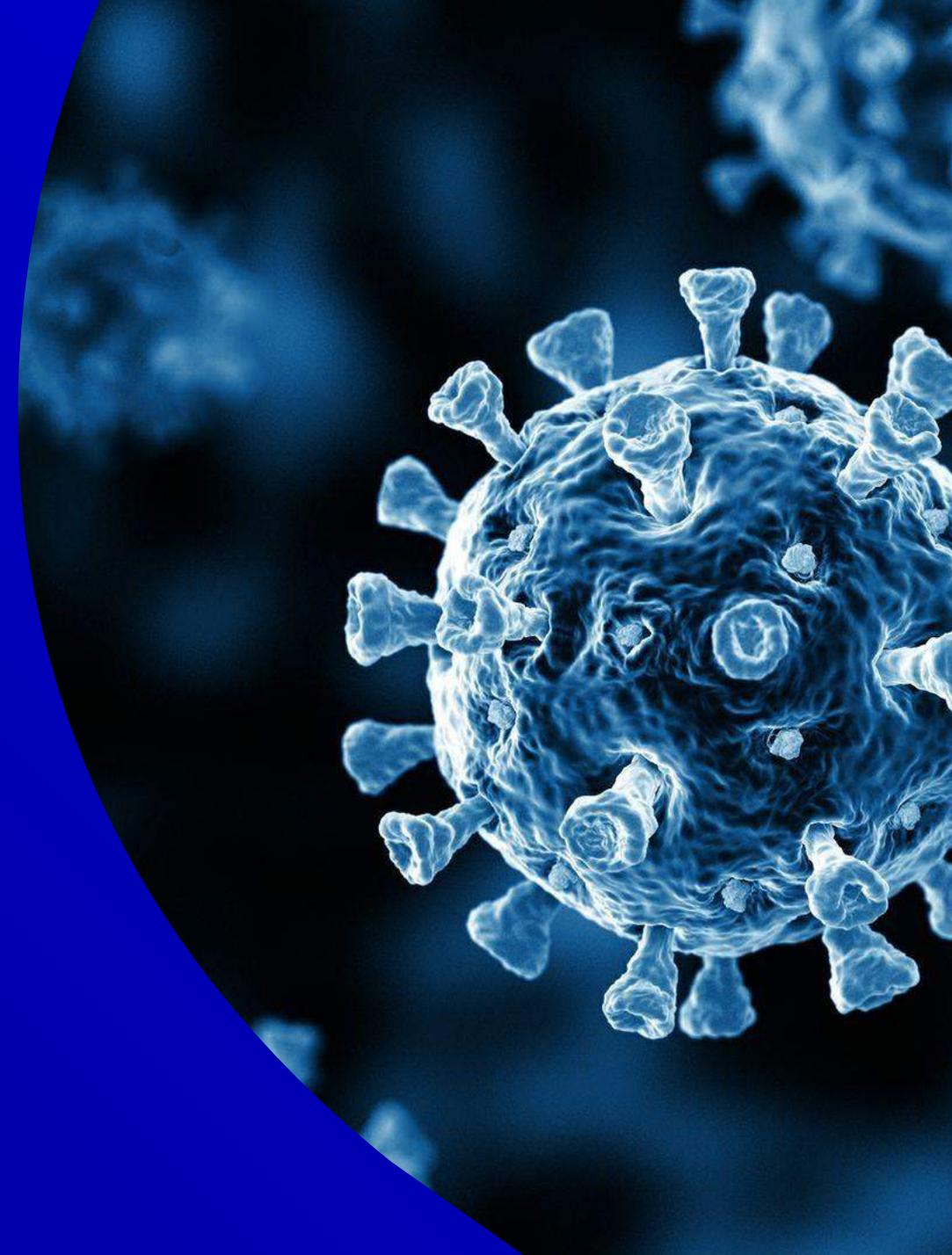


Dubai, UAE

1995: Start trade

2020: Anniversary

2020 Q1: Covid in EU





Exploring new markets: Colombia

Referral by NLinBusiness to Holland House Colombia





Matchmaking without travel?

Home

Matchmaking login



Edit your profile

Contact

Dutch Colombian Retail Digital Matchmaking

Welcome

Ongoing event

Video call interface showing a woman speaking. The call includes a list of participants: 'L...', 'M...', and 'Ingo Segeren'.



8 Digital Matches
2 Parties Contracted





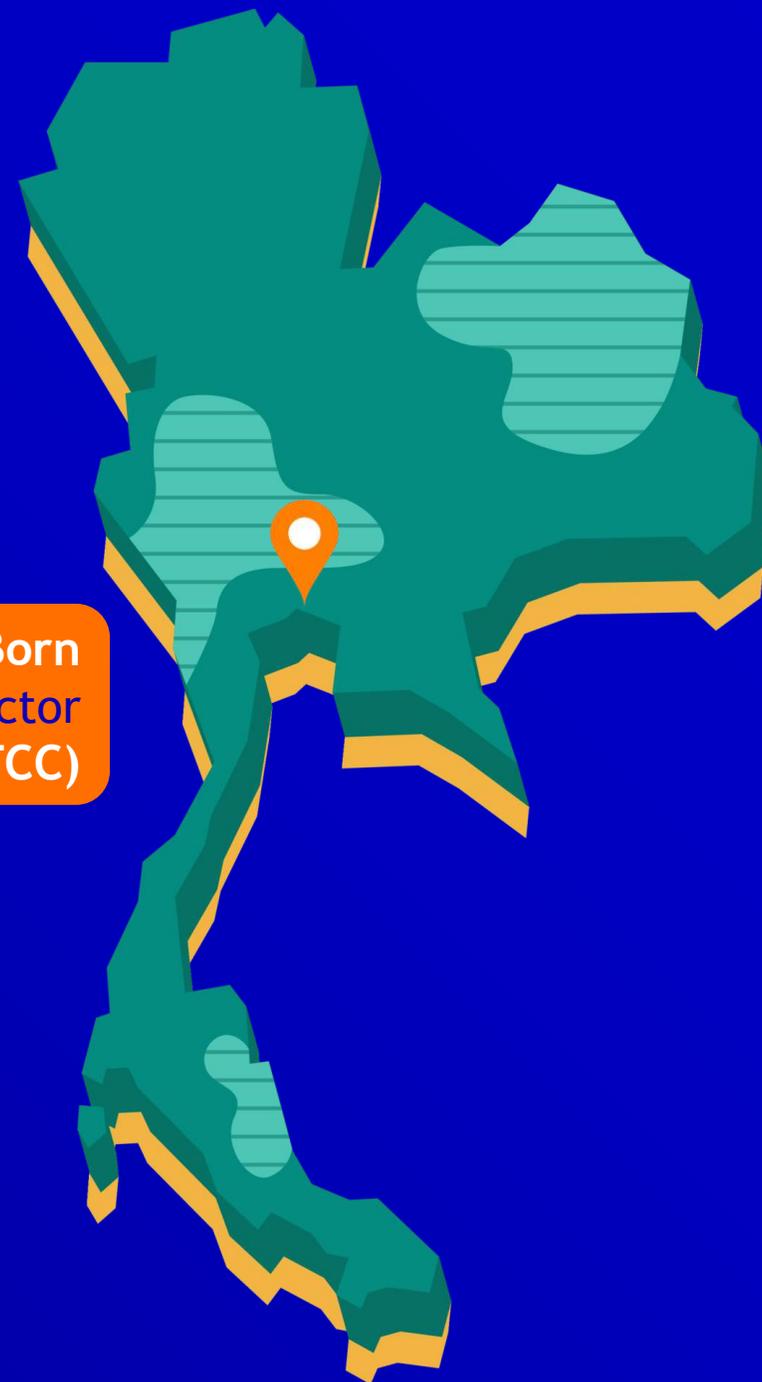
*“Even under normal circumstances it will take a year to find the **right contacts** and get familiar with the market. Two more years may pass before actually getting **down to business**. You may visit a trade fair, rent a booth for thousands of EUR, meet companies and travel up and down a few times. It takes a lot of **time, effort and money**”*

- Inge Segeren, Squiby Foods

NL Business Hub Thailand.



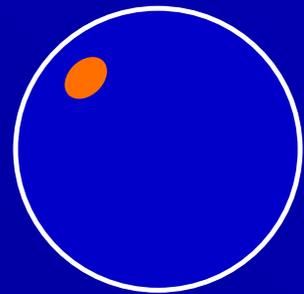
Hans van den Born
Executive Director
Netherlands-Thai Chamber of Commerce (NTCC)



THANK YOU!

Max Kamperman
Partner Success Manager
NLinBusiness.com





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