

Table 1: German Investment Projects Submitted to BOI

Unit: Million Baht

|                             | 2005    | 2006    | 2007     | 2008    | 2009     | 2010    |
|-----------------------------|---------|---------|----------|---------|----------|---------|
| <i>Net Application</i>      |         |         |          |         |          |         |
| No. of projects             | 20      | 21      | 36       | 33      | 29       | 32      |
| Total Investment            | 3,363.8 | 1,278.9 | 37,080.3 | 8,752.8 | 20,288.9 | 2,231.9 |
| Total Registered Capital    | 507.3   | 421.8   | 16,449.1 | 418.5   | 5,059.6  | 630.5   |
| - German                    | 460.3   | 376.7   | 15,888.9 | 321.3   | 2,336.2  | 459.6   |
| - Thai                      | 24.5    | 1.9     | 191.2    | 90.3    | 2,320.4  | 68.4    |
| <i>Application Approved</i> |         |         |          |         |          |         |
| No. of projects             | 19      | 18      | 29       | 30      | 21       | 31      |
| Total Investment            | 7,021.9 | 1,231.1 | 6,813.1  | 2,265.2 | 1,071.2  | 2,586.7 |
| Total Registered Capital    | 587.6   | 352.8   | 2,076.7  | 202.5   | 330.5    | 432.3   |
| - German                    | 524.8   | 348.0   | 1,659.6  | 128.5   | 188.4    | 334.9   |
| - Thai                      | 36.7    | 1.9     | 34.3     | 32.8    | 40.5     | 24.2    |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

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Table 2: German Projects Classified by Investment Size

Unit: Million Baht

| Investment Size<br>(million Baht) | 2005               |                | 2006               |                | 2007               |                 | 2008               |                | 2009               |                 | 2010               |                |
|-----------------------------------|--------------------|----------------|--------------------|----------------|--------------------|-----------------|--------------------|----------------|--------------------|-----------------|--------------------|----------------|
|                                   | No. of<br>Projects | Investment     | No. of<br>Projects | Investment     | No. of<br>Projects | Investment      | No. of<br>Projects | Investment     | No. of<br>Projects | Investment      | No. of<br>Projects | Investment     |
| <i>Net Application</i>            |                    |                |                    |                |                    |                 |                    |                |                    |                 |                    |                |
| <50                               | 12                 | 209.8          | 15                 | 199.8          | 21                 | 234.2           | 25                 | 292.1          | 13                 | 112.5           | 22                 | 432.6          |
| 50-99                             | 2                  | 150.0          | 3                  | 215.7          | 5                  | 361.2           | 1                  | 84.4           | 2                  | 108.9           | 6                  | 428.3          |
| 100-499                           | 4                  | 1,143.1        | 3                  | 863.4          | 6                  | 1,591.2         | 6                  | 1,876.3        | 8                  | 2,354.5         | 3                  | 509.0          |
| 500-999                           | 1                  | 500.0          | -                  | -              | 2                  | 1,219.0         | -                  | -              | 1                  | 659.0           | 1                  | 862.0          |
| >1,000                            | 1                  | 1,360.9        | -                  | -              | 2                  | 33,674.7        | 1                  | 6,500.0        | 5                  | 17,054.0        | -                  | -              |
| <b>Total</b>                      | <b>20</b>          | <b>3,363.8</b> | <b>21</b>          | <b>1,278.9</b> | <b>36</b>          | <b>37,080.3</b> | <b>33</b>          | <b>8,752.8</b> | <b>29</b>          | <b>20,288.9</b> | <b>32</b>          | <b>2,231.9</b> |
| <i>Application Approved</i>       |                    |                |                    |                |                    |                 |                    |                |                    |                 |                    |                |
| <50                               | 8                  | 102.0          | 12                 | 178.2          | 18                 | 193.6           | 23                 | 286.4          | 14                 | 132.7           | 22                 | 340.1          |
| 50-99                             | 4                  | 333.0          | 3                  | 194.5          | 5                  | 343.5           | 2                  | 110.6          | 3                  | 194.5           | 4                  | 318.8          |
| 100-499                           | 3                  | 793.1          | 3                  | 858.4          | 4                  | 1,145.0         | 4                  | 1,240.2        | 4                  | 744.0           | 3                  | 535.4          |
| 500-999                           | 1                  | 500.0          | -                  | -              | 1                  | 591.0           | 1                  | 628.0          | -                  | -               | 2                  | 1,392.4        |
| >1,000                            | 3                  | 5,293.8        | -                  | -              | 1                  | 4,540.0         | -                  | -              | -                  | -               | -                  | -              |
| <b>Total</b>                      | <b>19</b>          | <b>7,021.9</b> | <b>18</b>          | <b>1,231.1</b> | <b>29</b>          | <b>6,813.1</b>  | <b>30</b>          | <b>2,265.2</b> | <b>21</b>          | <b>1,071.2</b>  | <b>31</b>          | <b>2,586.7</b> |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

Table 3: German Investment Projects through BOI Classified by Type

Unit: Million Baht

|                             | 2005               |                | 2006               |                | 2007               |                 | 2008               |                | 2009               |                 | 2010               |                |
|-----------------------------|--------------------|----------------|--------------------|----------------|--------------------|-----------------|--------------------|----------------|--------------------|-----------------|--------------------|----------------|
|                             | No. of<br>Projects | Investment     | No. of<br>Projects | Investment     | No. of<br>Projects | Investment      | No. of<br>Projects | Investment     | No. of<br>Projects | Investment      | No. of<br>Projects | Investment     |
| <i>Net Application</i>      |                    |                |                    |                |                    |                 |                    |                |                    |                 |                    |                |
| Expansion Projects          | 9                  | 1,751.0        | 9                  | 984.8          | 8                  | 1,415.0         | 7                  | 1,589.3        | 5                  | 625.2           | 6                  | 1,247.2        |
| New Projects                | 11                 | 1,612.8        | 12                 | 294.1          | 28                 | 35,665.3        | 26                 | 7,163.5        | 24                 | 19,663.7        | 26                 | 984.7          |
| <b>Total</b>                | <b>20</b>          | <b>3,363.8</b> | <b>21</b>          | <b>1,278.9</b> | <b>36</b>          | <b>37,080.3</b> | <b>33</b>          | <b>8,752.8</b> | <b>29</b>          | <b>20,288.9</b> | <b>32</b>          | <b>2,231.9</b> |
| <i>Application Approved</i> |                    |                |                    |                |                    |                 |                    |                |                    |                 |                    |                |
| Expansion Projects          | 8                  | 5,256.6        | 8                  | 998.9          | 8                  | 779.5           | 6                  | 1,837.8        | 5                  | 426.0           | 8                  | 1,888.0        |
| New Projects                | 11                 | 1,765.3        | 10                 | 232.2          | 21                 | 6,033.6         | 24                 | 427.4          | 16                 | 645.2           | 23                 | 698.7          |
| <b>Total</b>                | <b>19</b>          | <b>7,021.9</b> | <b>18</b>          | <b>1,231.1</b> | <b>29</b>          | <b>6,813.1</b>  | <b>30</b>          | <b>2,265.2</b> | <b>21</b>          | <b>1,071.2</b>  | <b>31</b>          | <b>2,586.7</b> |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

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Table 4: German Investment Projects Applying for Promotion Classified by Sector

Unit: Million Baht

| Sector                                  | 2005            |                | 2006            |                | 2007            |                 | 2008            |                | 2009            |                 | 2010            |                |
|---|-----------------|----------------|-----------------|----------------|-----------------|-----------------|-----------------|----------------|-----------------|-----------------|-----------------|----------------|
|   | No. of Projects | Investment     | No. of Projects | Investment     | No. of Projects | Investment      | No. of Projects | Investment     | No. of Projects | Investment      | No. of Projects | Investment     |
| <i>Agricultural Products</i>            | 1               | 30.0           | -               | -              | 2               | 359.0           | 2               | 280.0          | -               | -               | 7               | 320.3          |
| <i>Minerals and Ceramics</i>            | 1               | 90.0           | -               | -              | 1               | 280.0           | 1               | 13.4           | -               | -               | -               | -              |
| <i>Light Industries/Textiles</i>        | 1               | 46.6           | 3               | 36.5           | 1               | 6.4             | 2               | 51.0           | 2               | 534.1           | 2               | 12.9           |
| <i>Metal Products and Machinery</i>     | 4               | 935.8          | 1               | 65.5           | 10              | 34,541.5        | 7               | 847.1          | 3               | 178.3           | 9               | 806.9          |
| <i>Electric and Electronic Products</i> | 5               | 87.3           | 4               | 125.5          | 4               | 14.6            | 7               | 6,613.9        | 4               | 66.0            | 4               | 12.8           |
| <i>Chemicals and Paper</i>              | 4               | 797.8          | 4               | 496.8          | 5               | 779.8           | 3               | 853.0          | -               | -               | 2               | 941.0          |
| <i>Services</i>                         | 4               | 1,376.3        | 9               | 554.6          | 13              | 1,099.0         | 11              | 94.4           | 20              | 19,510.5        | 8               | 138.0          |
| <b>Total</b>                            | <b>20</b>       | <b>3,363.8</b> | <b>21</b>       | <b>1,278.9</b> | <b>36</b>       | <b>37,080.3</b> | <b>33</b>       | <b>8,752.8</b> | <b>29</b>       | <b>20,288.9</b> | <b>32</b>       | <b>2,231.9</b> |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

Table 5: German Investment Projects Approved by BOI Classified by Sector

Unit: Million Baht

| Sector                                  | 2005            |                | 2006            |                | 2007            |                | 2008            |                | 2009            |                | 2010            |                |
|---|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|
|   | No. of Projects | Investment     | No. of Projects | Investment     | No. of Projects | Investment     | No. of Projects | Investment     | No. of Projects | Investment     | No. of Projects | Investment     |
| <i>Agricultural Products</i>            | -               | -              | -               | -              | 1               | 260.0          | 1               | 20.0           | 1               | 260.0          | 2               | 55.6           |
| <i>Minerals and Ceramics</i>            | 3               | 4,023.0        | -               | -              | 1               | 67.0           | 1               | 45.0           | -               | -              | -               | -              |
| <i>Light Industries/Textiles</i>        | 1               | 46.6           | 2               | 28.0           | 1               | 6.4            | 2               | 86.6           | -               | -              | 4               | 578.3          |
| <i>Metal Products and Machinery</i>     | 4               | 675.8          | 2               | 465.5          | 3               | 4,650.4        | 5               | 378.2          | 8               | 614.5          | 8               | 790.6          |
| <i>Electric and Electronic Products</i> | 4               | 104.2          | 4               | 179.9          | 4               | 14.9           | 6               | 113.9          | 2               | 51.0           | 7               | 34.5           |
| <i>Chemicals and Paper</i>              | 4               | 797.8          | 4               | 496.8          | 4               | 612.9          | 5               | 1,541.0        | -               | -              | 2               | 951.0          |
| <i>Services</i>                         | 3               | 1,374.5        | 6               | 60.9           | 15              | 1,201.5        | 10              | 80.5           | 10              | 145.7          | 8               | 176.7          |
| <b>Total</b>                            | <b>19</b>       | <b>7,021.9</b> | <b>18</b>       | <b>1,231.1</b> | <b>29</b>       | <b>6,813.1</b> | <b>30</b>       | <b>2,265.2</b> | <b>21</b>       | <b>1,071.2</b> | <b>31</b>       | <b>2,586.7</b> |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

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Table 6: German Investment Projects through BOI Classified by Factory Location

Unit: Million Baht

| Location \ Year             | 2005           |                | 2006           |                | 2007           |                 | 2008           |                | 2009           |                 | 2010           |                |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|-----------------|----------------|----------------|
|                             | No. of Project | Investment     | No. of Project | Investment     | No. of Project | Investment      | No. of Project | Investment     | No. of Project | Investment      | No. of Project | Investment     |
| <i>Net Application</i>      |                |                |                |                |                |                 |                |                |                |                 |                |                |
| Zone 1                      | 4              | 12.7           | 7              | 539.6          | 13             | 116.6           | 16             | 674.9          | 12             | 218.2           | 13             | 304.2          |
| Zone 2                      | 8              | 1,610.2        | 10             | 684.1          | 13             | 34,667.2        | 13             | 1,309.0        | 5              | 310.9           | 9              | 1,516.4        |
| Zone 3                      | 8              | 1,740.9        | 4              | 55.2           | 10             | 2,296.5         | 4              | 6,768.9        | 12             | 19,759.8        | 10             | 411.3          |
| <b>Total</b>                | <b>20</b>      | <b>3,363.8</b> | <b>21</b>      | <b>1,278.9</b> | <b>36</b>      | <b>37,080.3</b> | <b>33</b>      | <b>8,752.8</b> | <b>29</b>      | <b>20,288.9</b> | <b>32</b>      | <b>2,231.9</b> |
| <i>Application Approved</i> |                |                |                |                |                |                 |                |                |                |                 |                |                |
| Zone 1                      | 5              | 82.9           | 6              | 61.9           | 13             | 589.3           | 15             | 628.2          | 9              | 190.9           | 16             | 401.9          |
| Zone 2                      | 10             | 5,312.2        | 9              | 1,066.5        | 7              | 4,864.5         | 13             | 1,005.5        | 10             | 616.3           | 8              | 1,572.6        |
| Zone 3                      | 4              | 1,626.8        | 3              | 102.7          | 9              | 1,359.3         | 2              | 631.5          | 2              | 264.0           | 7              | 612.2          |
| <b>Total</b>                | <b>19</b>      | <b>7,021.9</b> | <b>18</b>      | <b>1,231.1</b> | <b>29</b>      | <b>6,813.1</b>  | <b>30</b>      | <b>2,265.2</b> | <b>21</b>      | <b>1,071.2</b>  | <b>31</b>      | <b>2,586.7</b> |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

Table 7: German Export-Oriented Investment Projects through BOI

Unit: Million Baht

|                             | 2005           |                | 2006           |                | 2007           |                 | 2008           |                | 2009           |                 | 2010           |                |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|-----------------|----------------|----------------|
|                             | No. of Project | Investment     | No. of Project | Investment     | No. of Project | Investment      | No. of Project | Investment     | No. of Project | Investment      | No. of Project | Investment     |
| <i>Net Application</i>      |                |                |                |                |                |                 |                |                |                |                 |                |                |
| Export >= 80%               | 9              | 1,427.8        | 9              | 388.9          | 10             | 1,389.7         | 10             | 7,743.4        | 5              | 112.9           | 6              | 1,288.2        |
| <b>Total</b>                | <b>20</b>      | <b>3,363.8</b> | <b>21</b>      | <b>1,278.9</b> | <b>36</b>      | <b>37,080.3</b> | <b>33</b>      | <b>8,752.8</b> | <b>29</b>      | <b>20,288.9</b> | <b>32</b>      | <b>2,231.9</b> |
| <i>Application Approved</i> |                |                |                |                |                |                 |                |                |                |                 |                |                |
| Export >= 80%               | 10             | 2,980.4        | 8              | 434.8          | 4              | 359.7           | 8              | 1,628.1        | 5              | 366.5           | 9              | 1,183.3        |
| <b>Total</b>                | <b>19</b>      | <b>7,021.9</b> | <b>18</b>      | <b>1,231.1</b> | <b>29</b>      | <b>6,813.1</b>  | <b>30</b>      | <b>2,265.2</b> | <b>21</b>      | <b>1,071.2</b>  | <b>31</b>      | <b>2,586.7</b> |

Note: 1) German investment projects refer to projects with German capital of at least 10%.

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Table 8: German Investment Projects Approved by BOI in 2010

Unit: Million Baht

| Projects Code | Company Name                             | Factory           | Expansion | Export % | Zone | Total Investment | Share Holder          | Act. Code | Products   | Employment |         | Approved Date |
|---------------|--|-------------------|-----------|----------|------|------------------|-----------------------|-----------|--|------------|---------|---------------|
|               |  |                   |           |          |      |                  |                       |           |  | Thai       | Foreign |               |
| 520740        | FOSERA CO.,LTD                           | Samut Prakan      | N         | 100      | 1    | 6.2              | Germany               | 5.5       | Solar Charge Controller                                | 25         | 1       | 8/3/2010      |
| 521188        | JACQUARD TEXTILE (ASIA) LTD.             | Phetchaburi       | Y         | 75       | 3    | 530.4            | Luxembourg, German    | 3.1.8     | Polypropylene Yarn; Jacquard Knitted; Jacquard Woven   | 161        | -       | 2/2/2010      |
| 521193        | GROHE (THAILAND) LTD.                    | Samut Prakan      | N         | 0        | 1    | 20.0             | Thai Germany          | 7.12      | International Procurement Office (IPO)                 | 12         | -       | 4/1/2010      |
| 521338        | THAIGERTEC CO., LTD.                     | Bangkok           | N         | 100      | 1    | 6.8              | Thai Germany          | 5.7.3     | Electronic Design; Product from Electronic Design      | 18         | 1       | 25/1/2010     |
| 521341        | ADVANCED ID ASIA ENGINEERING CO., LTD.   | Chiang Mai        | Y         | 80       | 3    | 7.7              | Germany, Austria      | 5.4       | RFID Tag; Telecommunication Equipment                  | 29         | 2       | 15/3/2010     |
| 521358        | PERFECT SMILE DENTAL LABORATORY LTD.     | Bangkok           | N         | 80       | 1    | 35.0             | Thai Germany          | 3.9       | Denture  | 51         | -       | 8/1/2010      |
| 530013        | BIOASIA LTD.                             | Chaing Rai        | N         | 80       | 3    | 14.0             | Thai Germany, Denmark | 1.11.3    | Snack  | 101        | 2       | 3/3/2010      |
| 530058        | SUNFLEX ASIA LTD.                        | Surat Thani       | N         | 20       | 3    | 8.4              | Germany               | 3.15      | Folding Door   | 22         | 4       | 25/2/2010     |
| 530071        | CHIANGMAI LANNA BUSINESS SERVICES LTD.   | Chiang Mai        | Y         | 0        | 3    | 5.6              | Germany               | 5.8       | Software   | 17         | 3       | 5/3/2010      |
| 530103        | MR.CLEMENS GROSSMANN                     | Nonthaburi        | N         | 0        | 1    | 1.5              | Germany               | 5.8       | Software   | 9          | 2       | 10/3/2010     |
| 530110        | BROSE DELLOYD AUTOMOTIVE CO., LTD.       | Rayong            | N         | 24       | 2    | 180.0            | Germany, Malaysia     | 4.10.1    | Window Regulator                                       | 81         | 2       | 7/4/2010      |
| 530247        | BEKO TECHNOLOGIES S.E. ASIA (THAILAND) L | Bangkok           | N         | 0        | 1    | 13.0             | Germany               | 7.15      | Trade and Investment Support Office (1,4,6,7,9)        | 11         | 1       | 5/4/2010      |
| 530260        | OSITE NETWORK (THAILAND) CO., LTD.       | Bangkok           | N         | 0        | 1    | 2.0              | Germany               | 5.8       | Software   | 14         | -       | 28/4/2010     |
| 530275        | MR.FRANK LAUERBACH                       | Bangkok           | N         | 50       | 1    | 80.0             | Germany               | 4.2       | Material Handling System                               | 36         | 5       | 4/10/2010     |
| 530336        | SIEMENS IT SOLUTIONS AND SERVICES LTD.   | Bangkok           | N         | 0        | 1    | 60.0             | Germany               | 7.13      | Regional Headquarters                                  | 173        | 62      | 12/4/2010     |
| 530337        | SIEMENS IT SOLUTIONS AND SERVICES LTD.   | Bangkok           | N         | 0        | 1    | 40.0             | Germany               | 7.15      | Trade and Investment Support Office (2,3,4,6,7,8)      | 115        | 43      | 26/4/2010     |
| 530357        | GKN DRIVELINE (THAILAND) LTD.            | Rayong            | Y         | 0        | 2    | 145.4            | Germany               | 4.10.1    | Automotive Parts                                       | 37         | -       | 23/8/2010     |
| 530362        | SOLARLITE ENERGY SERVICES CO., TLD.      | Kanchanaburi      | N         | 50       | 2    | 46.3             | Thai Germany          | 4.2.3     | Solar Power Segment                                    | 65         | 12      | 6/7/2010      |
| 530559        | POLIPHARM CO., LTD.                      | Samut Prakan      | N         | 5        | 1    | 89.0             | Thai Germany          | 6.5       | Medicine Tablet; Medicine Capsule; Medicine Mixture; N | 257        | -       | 21/6/2010     |
| 530562        | KLOECKNER PENTAPLAST (THAILAND) LTD.     | Rayong            | Y         | 100      | 2    | 862.0            | Germany, USA.         | 6.12      | Plastic Film   | 50         | -       | 13/9/2010     |
| 530641        | นายพรวิมล สวัสดิ์ชัยเมธ                  | Bangkok           | N         | 0        | 1    | 25.7             | Thai Germany          | 7.6       | Film Production  | 6          | 1       | 21/7/2010     |
| 530791        | GROHE SIAM LTD.                          | Rayong            | Y         | 98       | 2    | 210.0            | Thai Germany          | 4.3       | Sanitary Fittings                                      | 230        | -       | 24/8/2010     |
| 530836        | SIMPATEC ENGINEERING ASIA CO., LTD.      | Bangkok           | N         | 0        | 1    | 2.0              | Germany               | 7.23      | Product Design   | 19         | 1       | 17/9/2010     |
| 531003        | LESCHACO SERVICE LTD.                    | Bangkok           | N         | 0        | 1    | 10.0             | Germany               | 7.13      | Regional Headquarters                                  | 27         | 3       | 1/10/2010     |
| 531034        | JALUSION                                 | Chiang Mai        | N         | 100      | 3    | 4.5              | Germany               | 3.1.6     | Garment  | 20         | 3       | 22/10/2010    |
| 531050        | ZF LEMFORDER (THAILAND) CO., LTD.        | Rayong            | Y         | 100      | 2    | 37.1             | Germany               | 4.10.1    | Front & Rear Axle                                      | 27         | -       | 24/9/2010     |
| 531095        | FORTY TWO INTERNATIONAL CO., LTD.        | Chon Buri         | N         | 70       | 2    | 2.0              | Thai Germany          | 4.2       | Resin Dispensing Machine                               | 7          | 2       | 1/11/2010     |
| 531360        | MR.FLORIAN DOROW                         | Bangkok           | N         | 0        | 1    | 6.0              | Germany               | 7.15      | Trade and Investment Support Office                    | 5          | 3       | 3/12/2010     |
| 531426        | CARBON ENERGY CO., LTD.                  | Nakhon Ratchasima | N         | 0        | 3    | 41.6             | Thai Germany          | 1.18      | Bio Gas  | 7          | -       | 28/12/2010    |
| 531493        | ZF LEMFORDER (THAILAND) CO., LTD.        | Rayong            | Y         | 30       | 2    | 89.8             | Germany               | 4.10.1    | Front Brake Corner                                     | 65         | -       | 2/12/2010     |
| 531682        | MR.AKRAM MAXIMILIAN TRAMBOO              | Bangkok           | N         | 0        | 1    | 4.7              | Germany, UK.          | 5.8       | Software   | 26         | 2       | 27/12/2010    |

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