

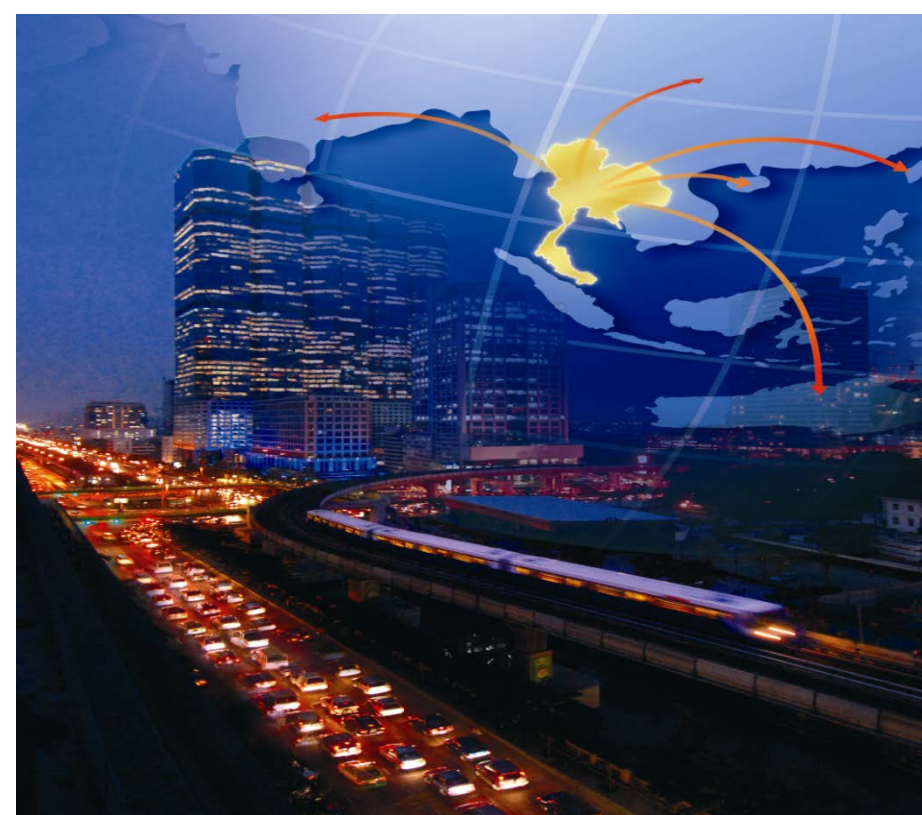
# Thailand-India Investment Cooperation

**Mr. Chokedee Kaewsaeng**

**Deputy Secretary General**

**Head of BOI South Asia Desk**

**Thailand Board of Investment**



# **Roles of BOI in Promoting Investment between Thailand - India**

- **Promote both Outward & Inward Investment**
- **Established India Desk to facilitate Investment between 2 countries in 2005**
- **Established South Asia Desk (Including Bangladesh and Sri Lanka) in 2009**
- **BOI will establish new office in Mumbai in the second half of 2012.**

# BOI 's South Asia Desk Roles

- **Provide Investment - Related Information**
- **Conduct Investment Seminar in Target Cities/Sectors**
- **Arrange Investment Missions**
- **Coordinate with target countries' government agencies on behalf of investors**
- **Organize Investment Matchmaking Activities**

# BOI's South Asia Desk Activities Plan in 2012

- **Organized 5 investment missions to :**

**1. India** (Delhi Bangalore Mumbai Chennai Kolkata Hyderabad )

**3 missions**

**2. Bangladesh** (Dhaka Chittagong) **1 mission**

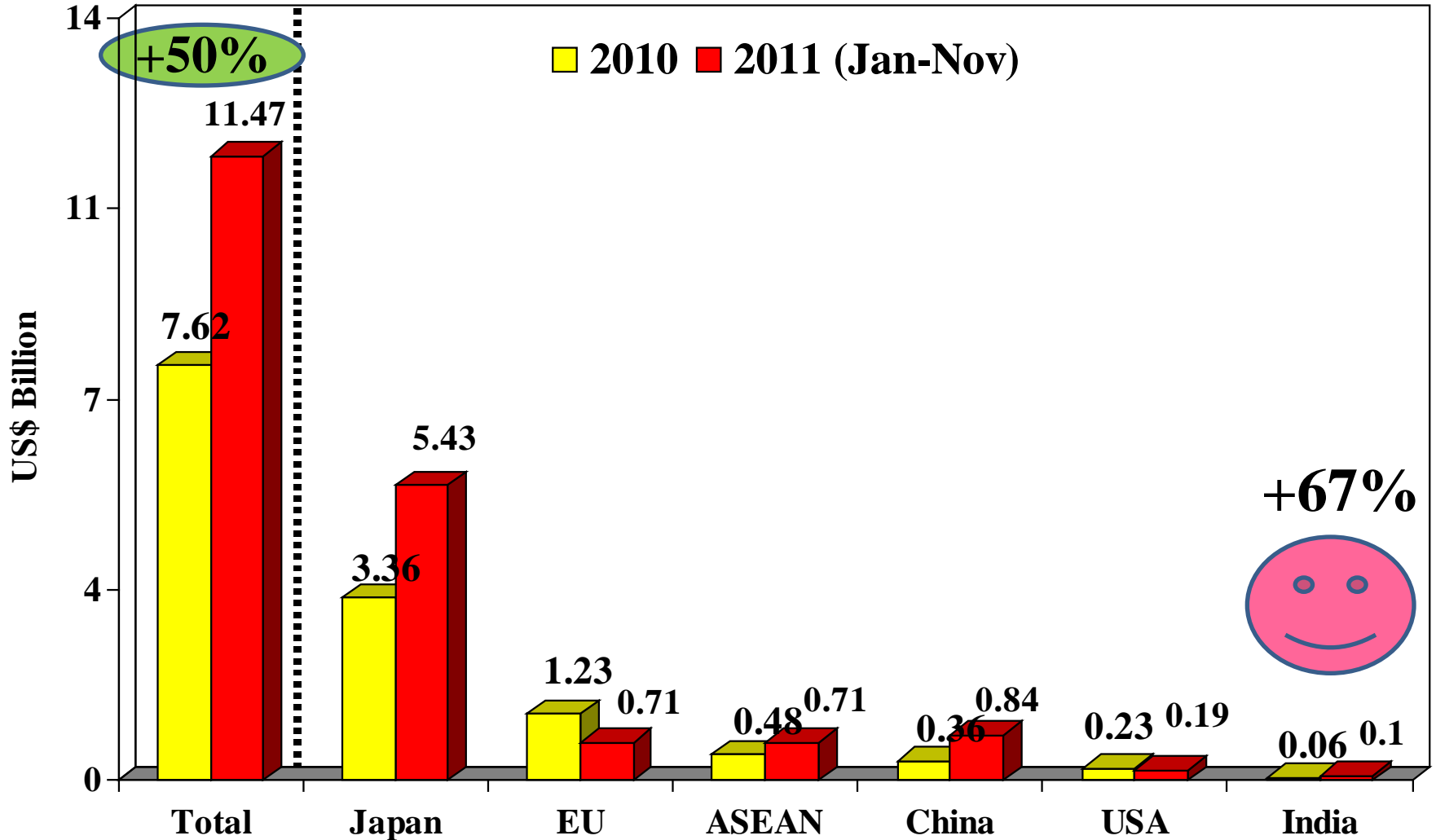
**3. Sri lanka** (Colombo ) **1 mission**

- **Activities :**

- ✓ **Conduct investment seminar on ICT, Agro, Auto & Parts and service sectors with FICCI and CII**
- ✓ **Arrange business meeting between Thai & potential partners**
- ✓ **Factory visit on target sectors**

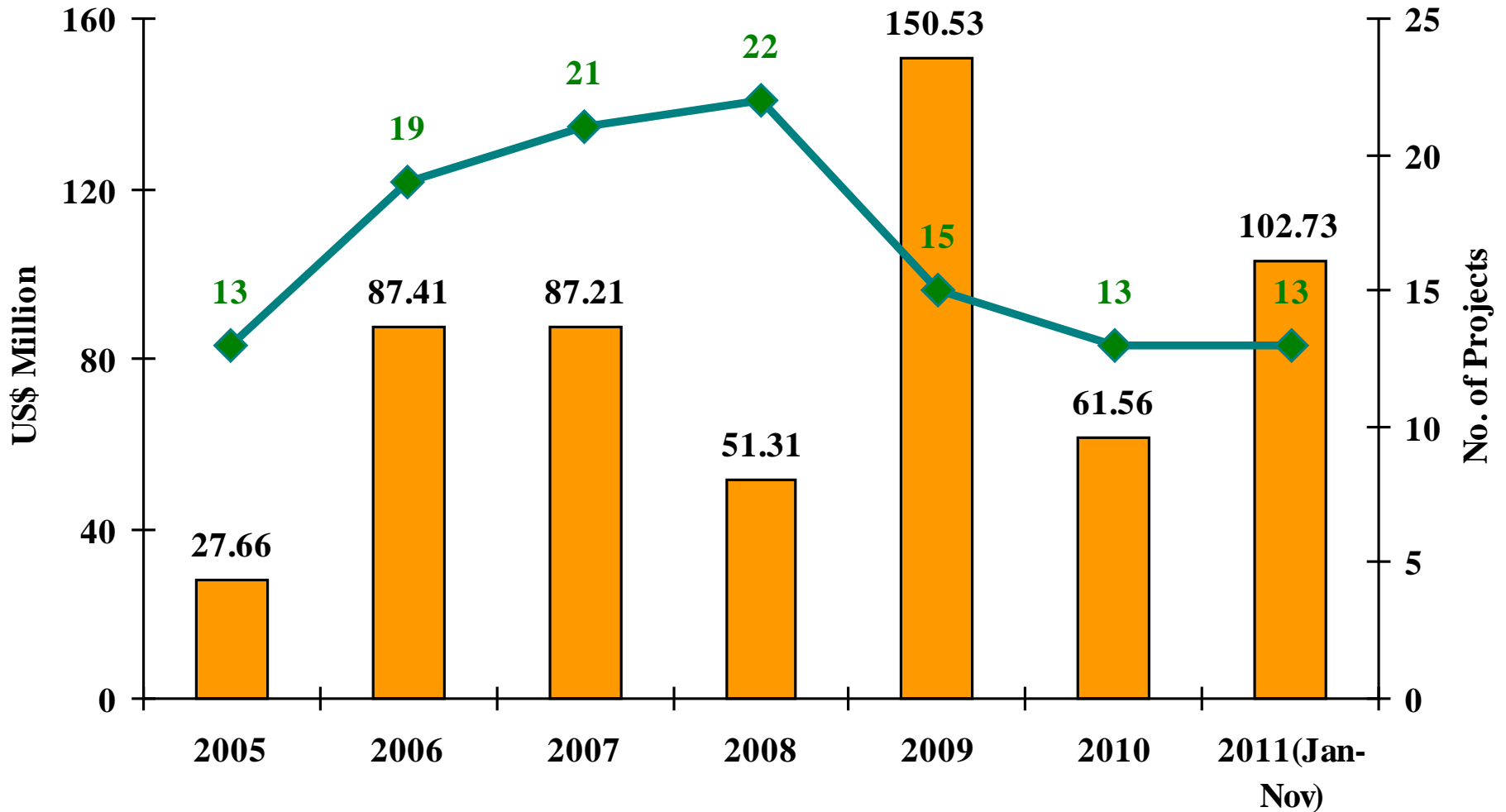
**4. Plan to establish the BOI office in India**

# Foreign Direct Investment Applications





# Trend of Indian Applications



# Examples of Major Indian Investments Approved by BOI

Company Name	Activities
Alva Aluminium Ltd	Aluminium Alloy Ingot
Bharat Hotels	Hotel
Birla Group	Textile, Carbon Black
Indorama Polymers Public Co.,Ltd	PET Resin
Linaria Chemicals (Thailand) Ltd	Anti-Bacterial Agents and Anti-Tuberculosis Agents
N.T.S Steel Group	Hot or cold rolled stainless steel sheets
Polyplex (Thailand) Public Co.,ltd	Silicone Coated Film
Rajratan Thai Wire Co.,Ltd	Tire Bead Wire
Saraff Energies Ltd	Electricity from stem power
Tata Motors (Thailand) Ltd	Pick-Up Truck
Tata Technologies (Thailand) Ltd	R & D (Automotive)
Tata Consultancy Services (Thailand) Ltd	Trade and Investment Support Office
Thai – Indo Steel Co., Ltd	Stainless Steel Billets
SRF Technical Textiles	Tyre cord, BOPET Film (Biaxially Oriented Polyester film)

**Source: BOI as of 2011**



# Thailand Investment in India from April 2000 to April 2011

**Rank:** THAILAND ranks 34<sup>th</sup>

**Percentage share of total FDI inflows:** is 0.06%

**Total FDI Inflows from THAILAND:** are US\$ 85.94 million





# **Top Thai Companies Investment into India from April 2000 to April 2011**

- **Italian Thai Development Public Co., Ltd**
- **Major Cineplex Group Public Co., Ltd**
- **Summit Auto Seats Industry Co., Ltd**
- **Kaysorn Construction Co, Ltd**
- **Preuksa Overseas Co., Ltd**
- **AAPC (Thailand) Ltd**
- **Thai Parkerizing Co., Ltd**
- **Apline Electronic of Asia Pacific Co., Ltd**
- **Ajinomoto Co.,Ltd (Thailand)**
- **DET International Holding Ltd**

# Target Industries : Indian Investment to Thailand

<b>Area</b>	<b>Target Industries</b>
<b>Thailand</b>	<b>Auto parts</b>
	<b>Agro and food processing</b>
	<b>IT and soft ware</b>
	<b>Textile</b>
	<b>Pharmaceutical</b>



## BOI's support to investors investing in Thailand

### TAX Incentives

- **Import duty reductions or exemptions on machinery and raw materials**
- **Corporate income tax holidays up to 8 years; additional 50% reductions for 5 years**
- **Double deduction of public utility costs**
- **Deductions for construction/installation costs infrastructure**

### NON-TAX Incentives

- **100% ownership land rights for foreign investors**
- **Permission to bring in foreign experts and technicians → Work permit & VISA facilitation**

**Provide business-related information/service**



# Activities Eligible for Investment Promotion

- (1) Agriculture and Agricultural Products**
- (2) Mining, Ceramics and Basic Metals**
- (3) Light Industry**
- (4) Metal Products, Machinery and Transport Equipment**
- (5) Electrical Appliances and Electronics Industry**
- (6) Chemicals, Paper and Plastics**
- (7) Services and Public Utilities**

# BOI South Asia Desk Contact Point

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**Secretariat**



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**Desk member**

